

# Real Option An Introduction and an Application to R&D Valuation



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2005年3月7日

# 簡報架構

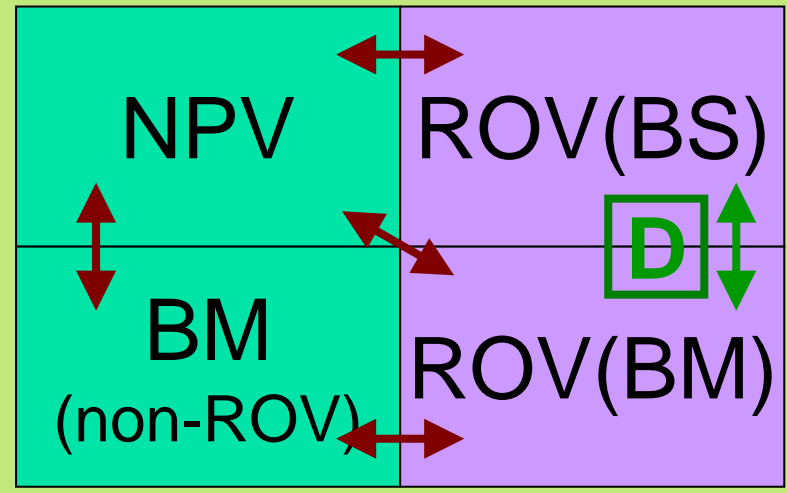
1. NPV vs ROV(B-Smodel)

2. Binomial models

2.1 NPV vs ROV

2.2 NPV vs non-ROV

2.3 ROV vs non-ROV (bio-phama)



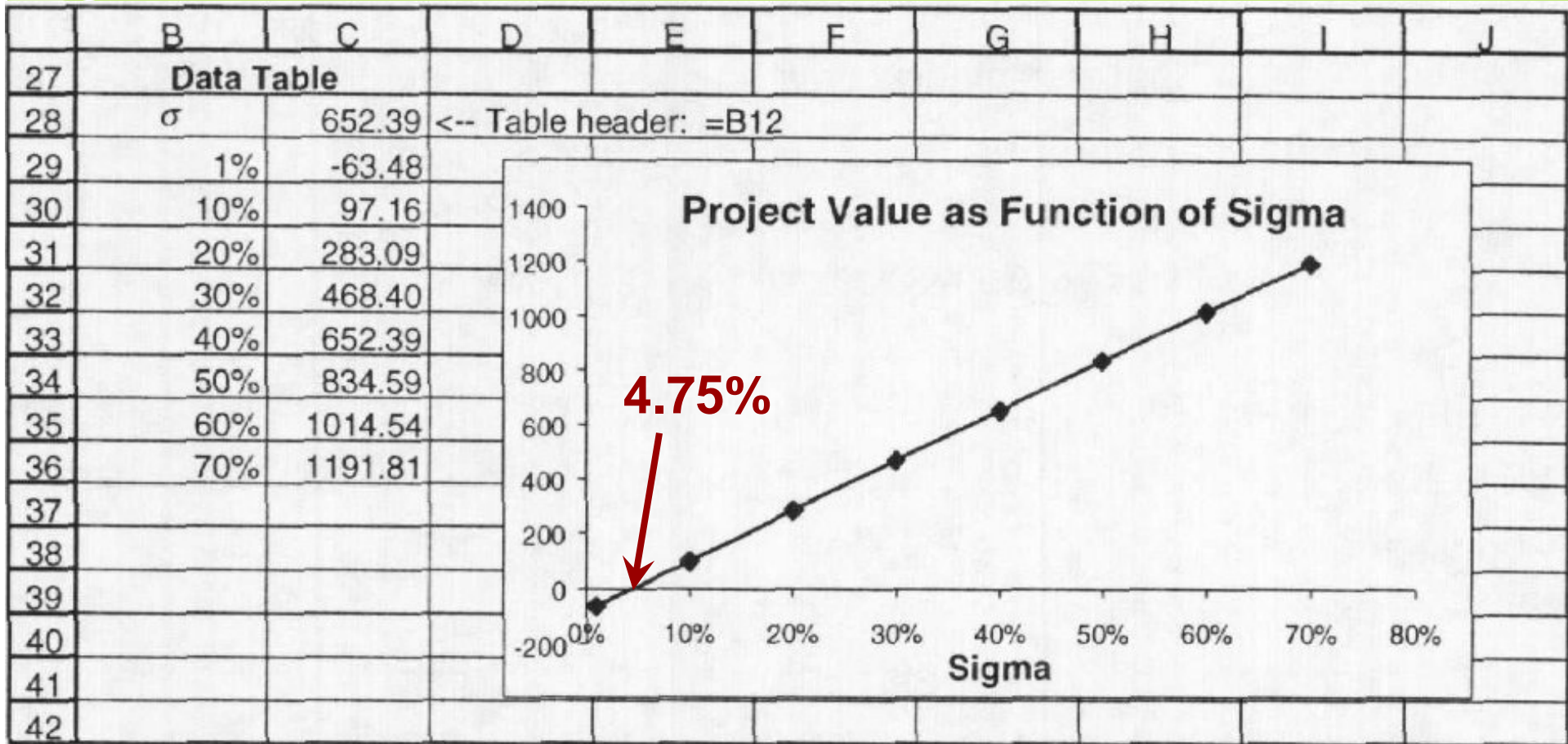
## DISCUSSION D



# 1.NPV vs ROV(B-Smodel)(1)

	A	B	C	D	E	F	G
1	<b>THE OPTION TO EXPAND</b>						
2							
3	Year	0	1	2	3	4	5
4	CF of single machine	-1000	220	300	400	200	150
5							
6	Discount rate for machine cash flows	12%					
7	Riskless discount rate	6%					
8	NPV of single machine	-67.48					
9							
10	Number of machines bought next year	5					
11	Option value of single machine purchased in one more year	143.98	<-- =B24				
12	NPV of total project	652.39	<-- =B8+B10*B11				
13							
14	<b>Black-Scholes Option Pricing Formula</b>						
15	S	932.52	PV of machine CFs				
16	X	1000.00	Exercise price = Machine cost				
17	r	6.00%	Risk-free rate of interest				
18	T	1	Time to maturity of option (in years)				
19	Sigma	40%	<-- Volatility				
20	d <sub>1</sub>	0.1753	<-- (LN(S/X)+(r+0.5*sigma^2)*T)/(sigma*SQRT(T))				
21	d <sub>2</sub>	-0.2247	<-- d <sub>1</sub> - sigma*SQRT(T)				
22	N(d <sub>1</sub> )	0.5696	<--- Uses formula NormSDist(d <sub>1</sub> )				
23	N(d <sub>2</sub> )	0.4111	<--- Uses formula NormSDist(d <sub>2</sub> )				
24	Option value = BS call price	143.98	<-- S*N(d <sub>1</sub> )-X*exp(-r*T)*N(d <sub>2</sub> )				

# 1.NPV vs ROV(B-Smodel)(2)



**D**  $\sigma \uparrow$ , value  $\uparrow$

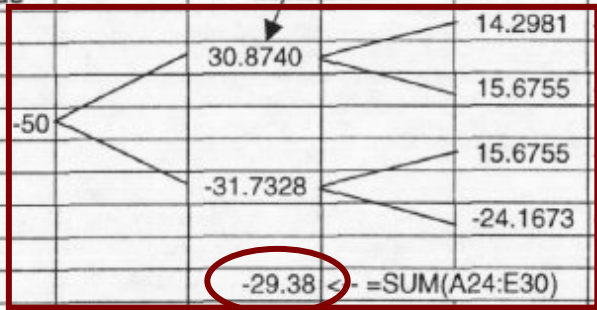
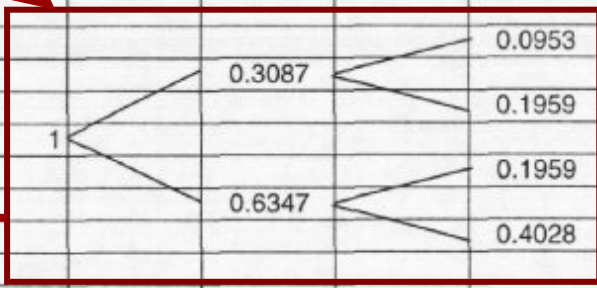
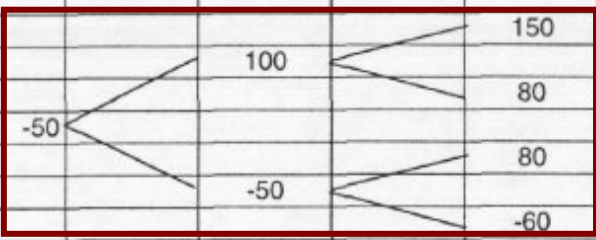
# 2.1(1) Binomial models- NPV vs ROV

$$1 = q_u * up + q_d * down$$

$$\frac{1}{1+r} = q_u + q_d$$

$$q_u = \frac{1+r-down}{(1+r)*(up-down)}, \quad q_d = \frac{up-1-r}{(1+r)*(up-down)}$$

	A	B	C	D	E	I	J	K	L
1	<b>PRICING AN ABANDONION</b>								
2									
3	<b>Market data</b>		<b>State prices</b>						
4	Expected market return	12%	$q_u$	0.3087	<--				
5	Sigma of market return	30%	$q_d$	0.6347	<--				
6	Risk-free rate	6%							
7									
8	<b>One-period "up" and "down" of market</b>								
9	Up	1.521962	<-- =EXP(B4+B5), note that a valid alternative is "up" = EXP(B5)						
10	Down	0.83527	<-- =EXP(B4-B5), note that a valid alternative is "down" = EXP(-B5)						
11									
12									
13	<b>Project cash flows</b>					<b>State-dependent present value factors</b>			
14									
15					150			0.0953	<-- =E4^2
16			100		80		0.3087	0.1959	<-- =E4*E5
17					80			0.1959	<-- =E4*E5
18					-60			0.4028	<-- =E5^2
19									
20									
21									
22									
23	<b>State-by-state present value</b>								
24					14.2981				<-- =E15*K15
25					15.6755				<-- =E17*K17
26					15.6755				<-- =E19*K19
27					-24.1673				<-- =E21*K21
28									
29									
30									
31									
32	<b>Net present value</b>				-29.38				<-- =SUM(A24:E30)
33									



# 2.1(2) Binomial models- NPV vs ROV

	A	B	C	D	E	F	G	H	I	J	K
35	Cash flows with abandonment						Present value with abandonment				
36											
37					150						14.29808
38			100						30.87402		
39					80						15.67551
40		-50						-50			
41					0						0
42			0						0		
43					0						0
44											
45											
46							Present value with abandonment				10.85

**NPV: -29.38**

# 2.2(1) Binomial models- NPV vs non-ROV

	A	B	C	D	E	F	G	H
28	<b>Method 2: Matching state prices to the cost of capital</b>							
29								
30	Project cost of capital	22%	← This is the discount rate for the project if it has <b>no options</b>					
31	Risk-free rate	6%						
32								
33	<b>Project cash flows</b>							
34					150			
35			100					
36					80			
37		-50						
38					80			
39			-50					
40					-60			
41								
42							=AVERAGE(C35:C39)	
43	<b>Project expected cash flows: Assumes equal state probabilities</b>							
44	Year	0	1	2				
45	Expected CF	-50	25	62.5			=AVERAGE(E34:E40)	
46	Project NPV	12.48	← =NPV(B30.C45:D45)+A37					
47								

# 2.2(2) Binomial models- NPV vs non-ROV

**D2**

**NPV: 0.22 (dis. rate)**

49	State prices				
50	q <sub>u</sub>	0.4241	<-- =1/(1+B31)-B51		
51	q <sub>d</sub>	0.5193	<-- Determined by Solver		
52					
53					
54	Project state-by-state discounting				
55					
56		42.4105		26.9797	<-- =E34*B50^2
57				17.6187	<-- =E36*B50*B51
58		-50			
59				17.6187	<-- =E38*B50*B51
60					
61		-25.9646		-16.1798	<-- =E40*B51^2
62					
63					
64					
65					
66	State-by-state NPV	12.48	<-- =SUM(D54:H60)		
67					
68	Target cell	(0.00)	<-- =B66-B46		

**D1**

# 2.3(1) Binomial models- ROV vs non-ROV

## Bio-Pharma

	Phase1	Phase2	Phase3(market)				
Year	1st	2nd	3rd	4th	5th	6th	7th
Cost	-1000	-2000	-3000	-3000	-3000	-3000	-3000
Earn			7000	$\mu = 20\%$ , $\sigma = 80\%$			
Pro.	50%	30%					

Cost of capital = 16%

	A	B	C	D	E	F	G	H	I
38						Note: The expected return and variance of return is given by:			
39	Initial revenue	7,000							
40	Up	100%							
41	Down	-60%				Expected	20%	$\leftarrow =\text{AVERAGE}(B40:B41)$	
42						$\sigma$	80%	$\leftarrow =\text{STDEVP}(B40:B41)$	
43	State prices								
44	$q_u$	0.3665							
45	$q_d$	0.5681							



# 2.3(3) Binomial models- ROV vs non-ROV

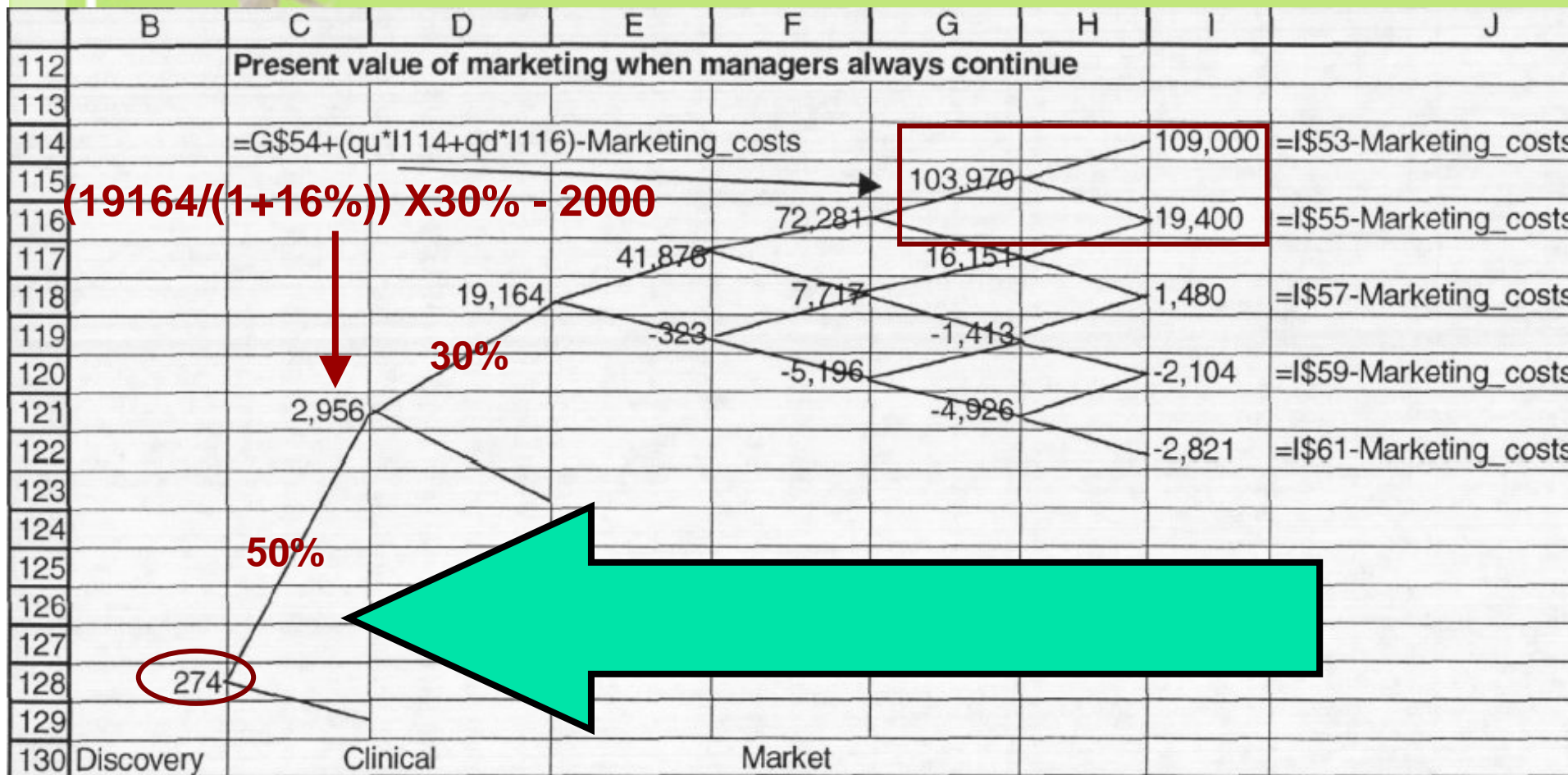
## Binomial model

46	Project value, beg. marketing stage	32,326	=SUMPRODUCT(I53:I61,I71:I79)+SUMPRODUCT(G54:G60,G72:G78)+SUMPRODUCT(F55:F59,F73:F77)				
47	Expected proceeds		7000	8400	10080	12096	14515.2
48	NPV of proceeds evaluated at project cost of capital, $r_p$	32,326	=NPV(rp,C47:G47)				
49	Value of project, yr 3	19,164	=B46-PV(rp,C6,-B6,,1)				
50	Expected project NPV	-55	=B46/(1+rp)^(C4+C5)*D4*D5-B17				

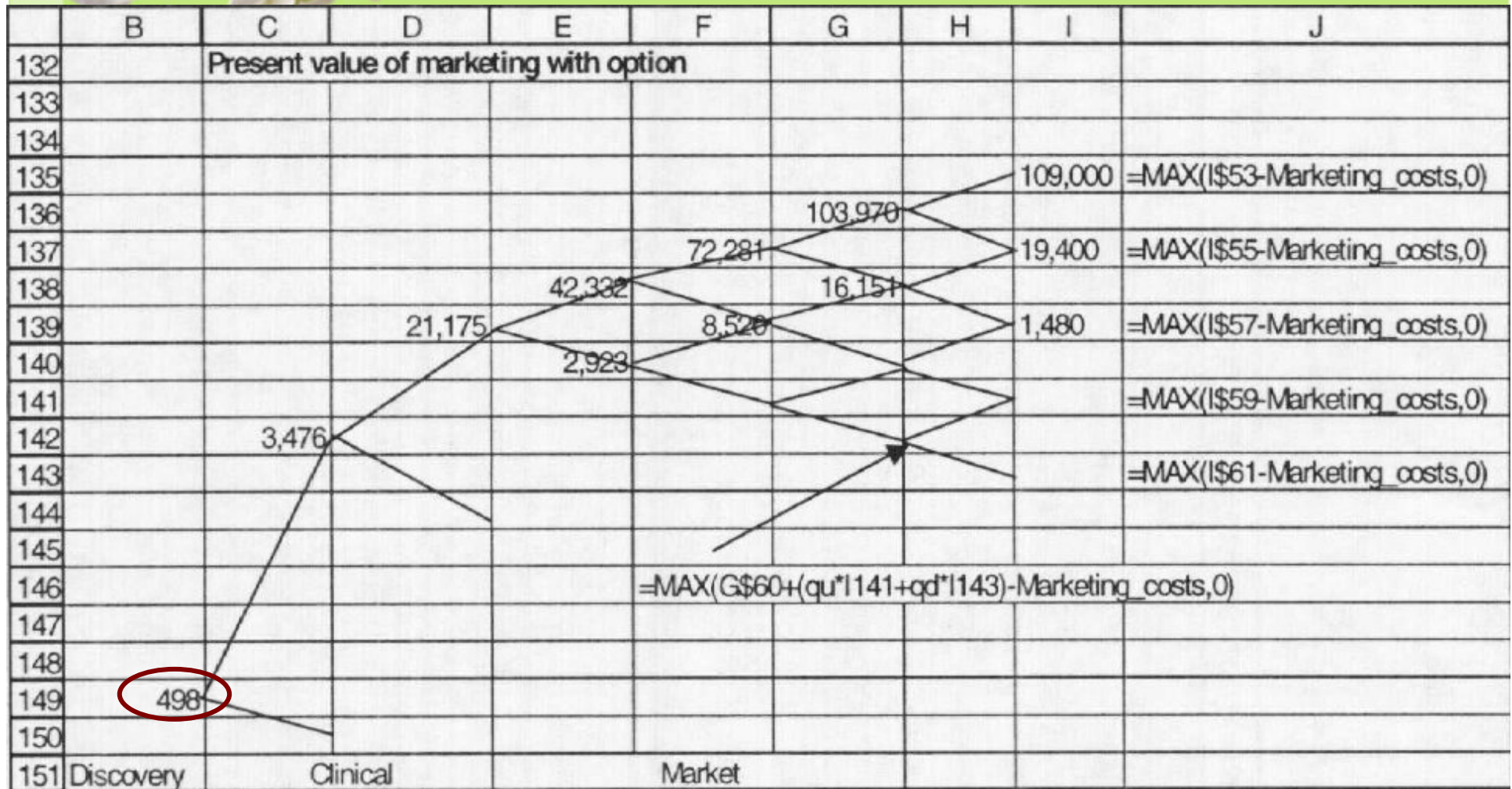
**D**



# 2.3(4) Binomial models- ROV vs non-ROV



# 2.3(5) Binomial models- ROV vs non-ROV



**Non-ROV: 274 (224)**



# DISCUSSION：技術(專利)鑑價模型

- RO在技術鑑價的使用缺陷
- BS-model vs Binomial model (states?)
- 6-fold compound option (2003)
- BS-model
  - 公式意涵
  - 美式 vs 歐式
  - 技術價值(S)的估計：公司市價→技術貢獻率
  - 技術價值(S)的變動性(N(d1))
  - 新技術如何尋找對比技術 (有/無市場資料)
- Other issue & suggestion

$$C = SN(d1) - k(1+r)^{-T} N(d2)$$

$$d1 = \frac{\ln \frac{S}{k} + (r + 0.5\sigma^2)T}{\sigma\sqrt{T}}$$

$$d2 = \frac{\ln \frac{S}{k} + (r + 0.5\sigma^2)T}{\sigma\sqrt{T}} = d1 - \sigma\sqrt{T}$$

C：買權目前的理論價值  
S：目前的股價  
K：履約價格  
r：無風險利率（以年為標準）  
T：到期日之長短（以年為單位）  
ln：自然對數  
 $\delta$ ：股價報酬波動率（以年為標準）

# 簡報結束，敬請指正！



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